

STRATEGIC PLAN

2040

BUSINESS AND MANAGEMENT PLAN 2019–2023



Disclaimer

The presentation may contain forward-looking statements about future events that are not based on historical facts and are not assurances of future results. Such forward-looking statements merely reflect the Company's current views and estimates of future economic circumstances, industry conditions, company performance and financial results. Such terms as "anticipate", "believe", "expect", "forecast", "intend", "plan", "project", "seek", "should", along with similar or analogous expressions, are used to identify such forward-looking statements. Readers are cautioned that these statements are only projections and may differ materially from actual future results or events. Readers are referred to the documents filed by the Company with the SEC, specifically the Company's most recent Annual Report on Form 20-F, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements, including, among other things, risks relating to general economic and business conditions, including crude oil and other commodity prices, refining margins and prevailing exchange rates, uncertainties inherent in making estimates of our oil and gas reserves including recently discovered oil and gas reserves, international and Brazilian political, economic and social developments, receipt of governmental approvals and licenses and our ability to obtain financing.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events or for any other reason. Figures for 2018 on are estimates or targets.

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In addition, this presentation also contains certain financial measures that are not recognized under Brazilian GAAP or IFRS. These measures do not have standardized meanings and may not be comparable to similarly-titled measures provided by other companies. We are providing these measures because we use them as a measure of company performance; they should not be considered in isolation or as a substitute for other financial measures that have been disclosed in accordance with Brazilian GAAP or IFRS.

NON-SEC COMPLIANT OIL AND GAS RESERVES: CAUTIONARY STATEMENT FOR US INVESTORS

We present certain data in this presentation, such as oil and gas resources, that we are not permitted to present in documents filed with the United States Securities and Exchange Commission (SEC) under new Subpart 1200 to Regulation S-K because such terms do not qualify as proved, probable or possible reserves under Rule 4-10(a) of Regulation S-X.



WORLD IN MOTION What do we expect from tomorrow?



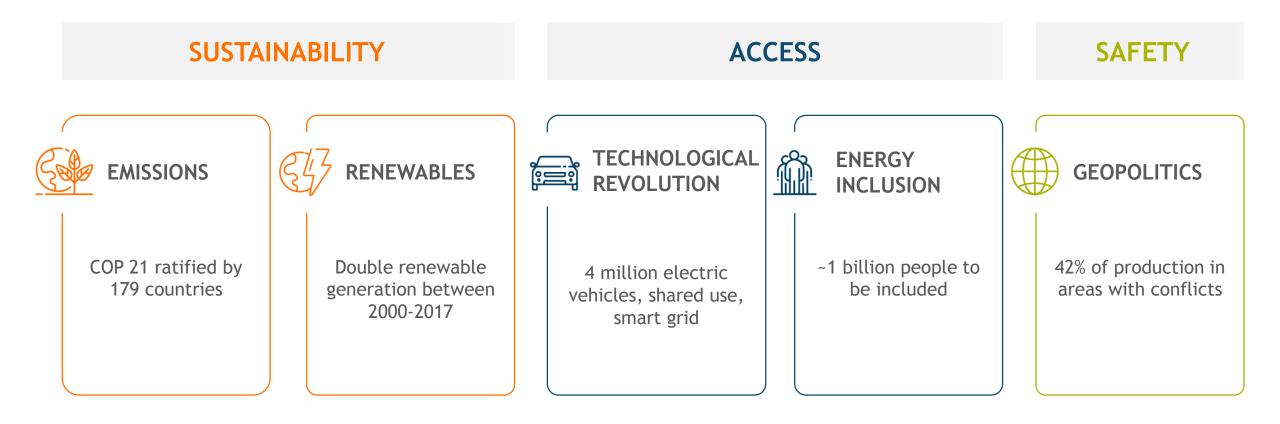
OUR AMBITIONS Where do we want to go?



3

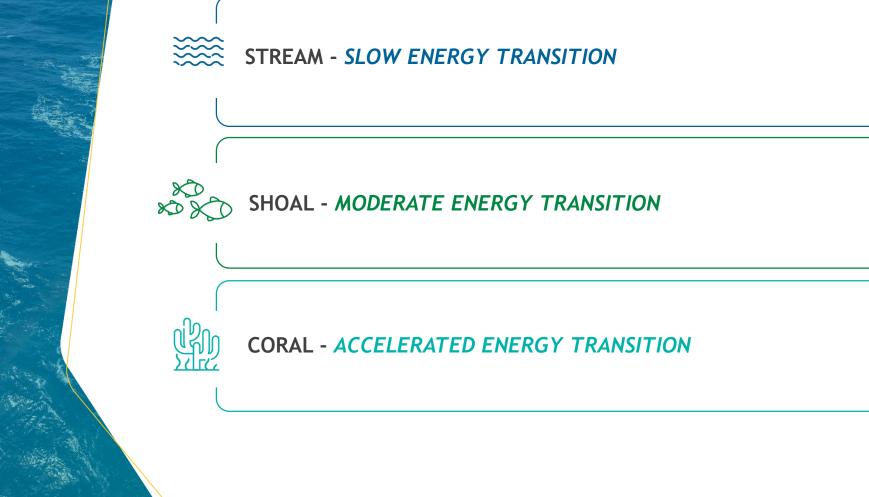
WORLD IN MOTION

VECTORS OF ENERGY MARKETS DYNAMICS

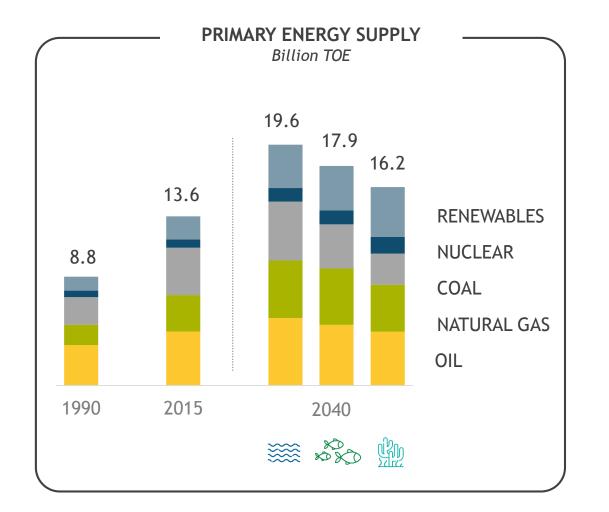


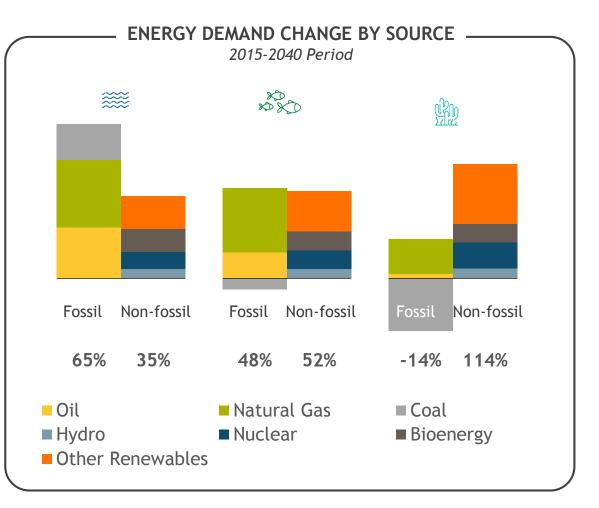


THREE DISTINCT VISIONS FOR THE FUTURE: STREAM, SHOAL AND CORAL



OIL STILL THE MAIN ENERGY SOURCE





TRENDS IN ALL SCENARIOS

Energy GROWTH OF DEMAND

Paris Agreement brings stricter ENVIROMENTAL RESTRICTIONS

Technological revolution in **MOBILITY** brings uncertainties to oil demand

Demand for **RENEWALBE** presents the highest growth rates in all

scenarios

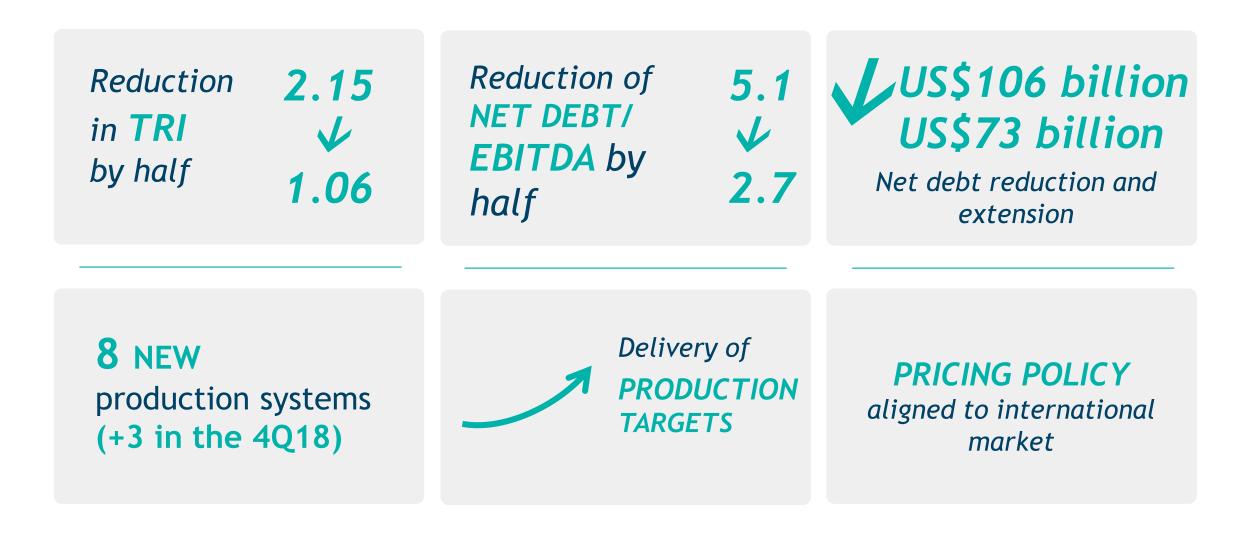
Among fossil energies, NATURAL GAS

presents the highest rate of growth **RESILIENCE** OF THE PETROCHEMICAL SECTOR

OUR JOURNEY SO FAR

HIGHLIGHTS

Main highlights from 2015 to 3Q18



ENHANCED GOVERNANCE MODEL

BOARD OF DIRECTORS

- 81% independent members (*minimum 40*%)
- Prohibition of political appointments (State-Owned Companies Law)
- Independent members from the Federal Government: selected from a three-name list
- Individual assessment

BOARD OF DIRECTORS COMMITTEES

• Joined Level 2 of B3

- State-Owned Companies Governance Program
- Related Parties Transactions Policy
- Elimination of all material weaknesses



+60 thousand employees trained since 2015



+15 thousand suppliers assessed since 2015



HISTORY OF THE LAST PLANS



OUR AMBITIONS



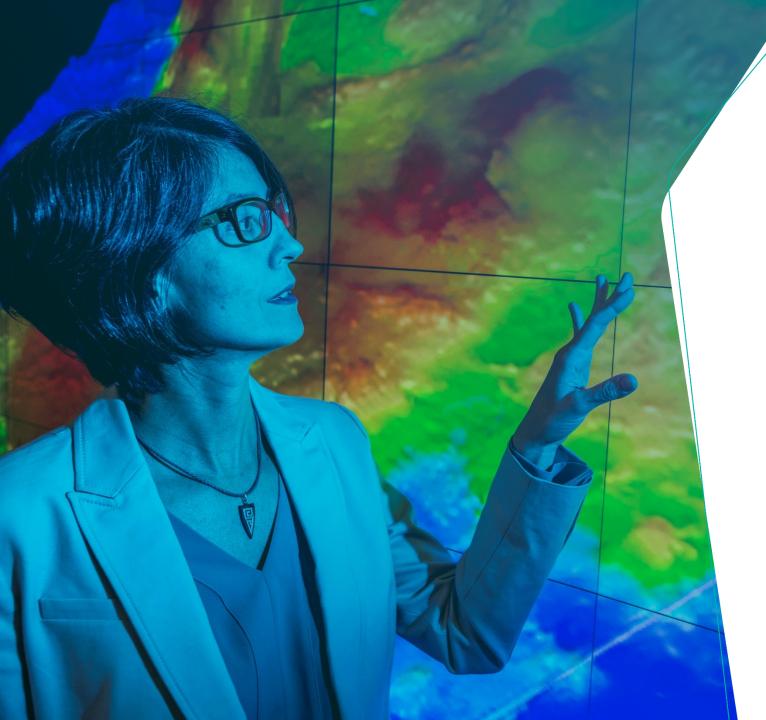
VISION

An **integrated energy company** that evolves with society, generates high value and has a unique technical capability

PURPOSE

Provide the energy that moves society to fulfill its potential





VALUES

- Respect for life, people and environment
- Ethics and transparency
- Overcoming and confidence
- Market Driven
- Results oriented



EXPLORATION & PRODUCTION

- Maximize Petrobras' value through the active management of the E&P portfolio
- Ensure the sustainability of oil and gas production, prioritizing deepwater operations

OUR STRATEGIES



NATURAL GAS

Optimize the position in the Natural Gas and Power segment in Brazil and develop positions in the global market, through partnerships



REFINING, TRANSPORTATION, MARKETING AND PETROCHEMICAL

- Maximize Petrobras' value through active management of the refining, logistics, marketing and petrochemical portfolios, integrated into national oil and gas production activities
- Exit the fertilizer, LPG distribution businesses and biodiesel and ethanol production interests

OUR STRATEGIES



RENEWABLES

 Act profitably in the renewable energy segment, focusing on wind and solar energy in Brazil



CORPORATE STRATEGIES

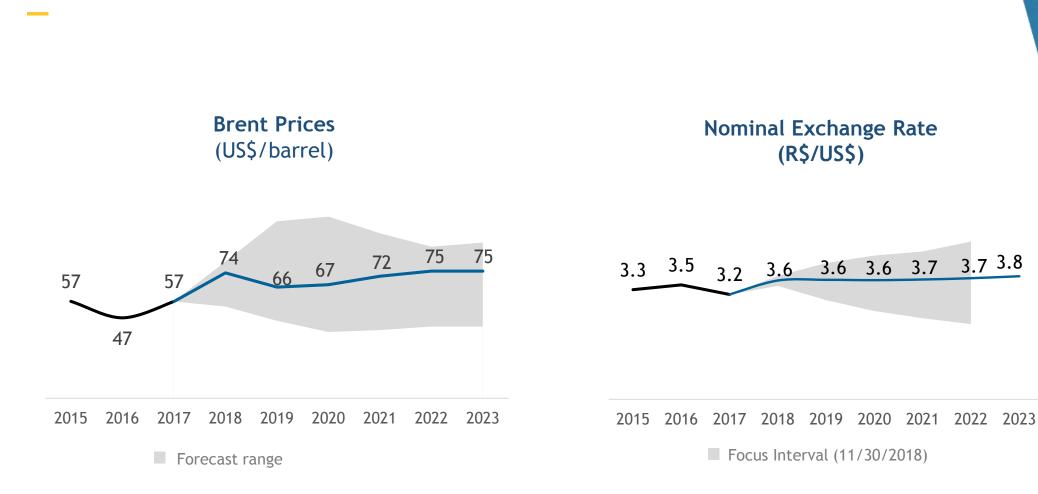
- Develop critical skills and a high performance culture to meet the company's new challenges
- Prepare Petrobras for a more competitive environment based on cost efficiency, scale and digital transformation
- Evaluate current and future partnerships seeking integrity and value creation
- Strengthen Petrobras' credibility, pride and reputation among our stakeholders

PATHS TO EVOLVE

TOP METRICS



MAIN PLANNING ASSUMPTIONS



22

VALUE GENERATION ENGINES

DRIVING FORCE

Central element of competitiveness, with clear industry leadership



STRENGTHS TO EVOLVE

Expansion leveraging core competencies and skills



CAPEX US\$ 5.3 bi

MOVEMENT TOWARD THE FUTURE

Construction of another engine to perpetuate growth equation



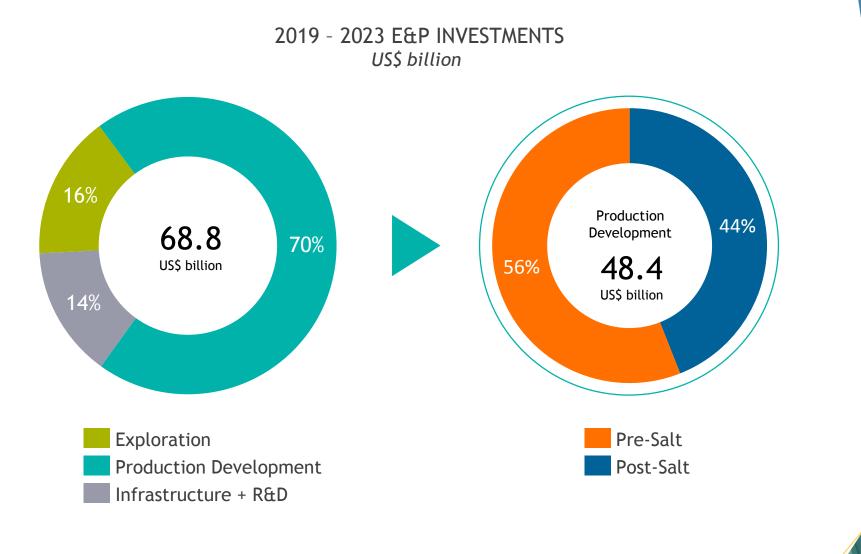
CAPEX US\$ 0.4 bi

TOTAL INVESTMENT OF BMP 2019-2023 US\$ 84.1 bi

EXPLORATION & PRODUCTION

ETROPRA

E&P INVESTMENTS





PRODUCTION GROWTH



E&P VALUE

INCREASED REVENUE

- 13 new production systems
- Revitalization of the Campos Basin

ACTIVE PORTFOLIO MANAGEMENT



• Investments in fields with higher profitability and strategic partnerships

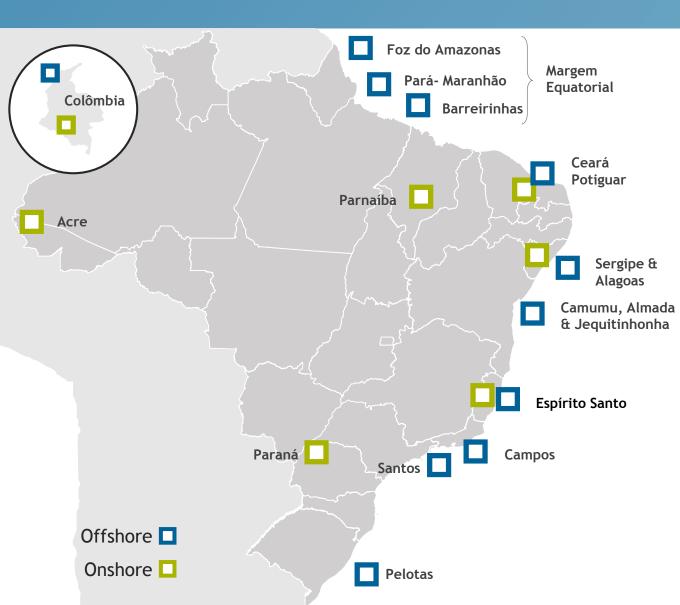
RISK

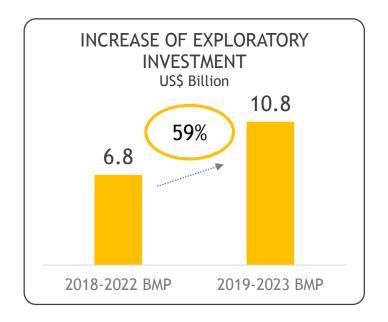
COST EFFICIENCY

- Lifting cost pre-salt <7 US\$/boe
- Lifting cost <10 US\$/boe from 2020



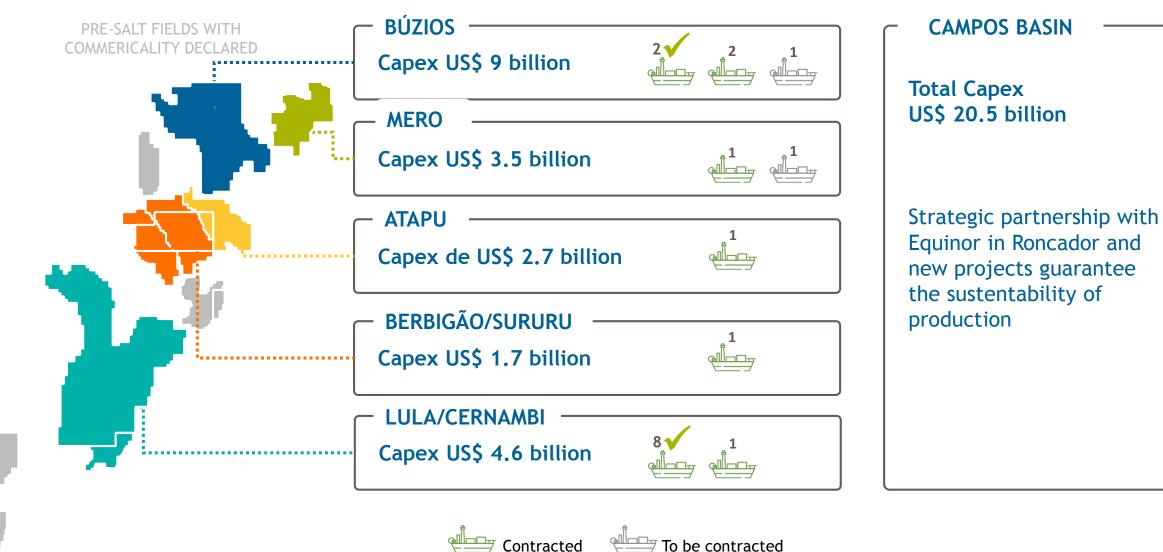
SOLID EXPLORATORY PORTFOLIO





- 21 blocks acquired
- 136 exploratory blocks

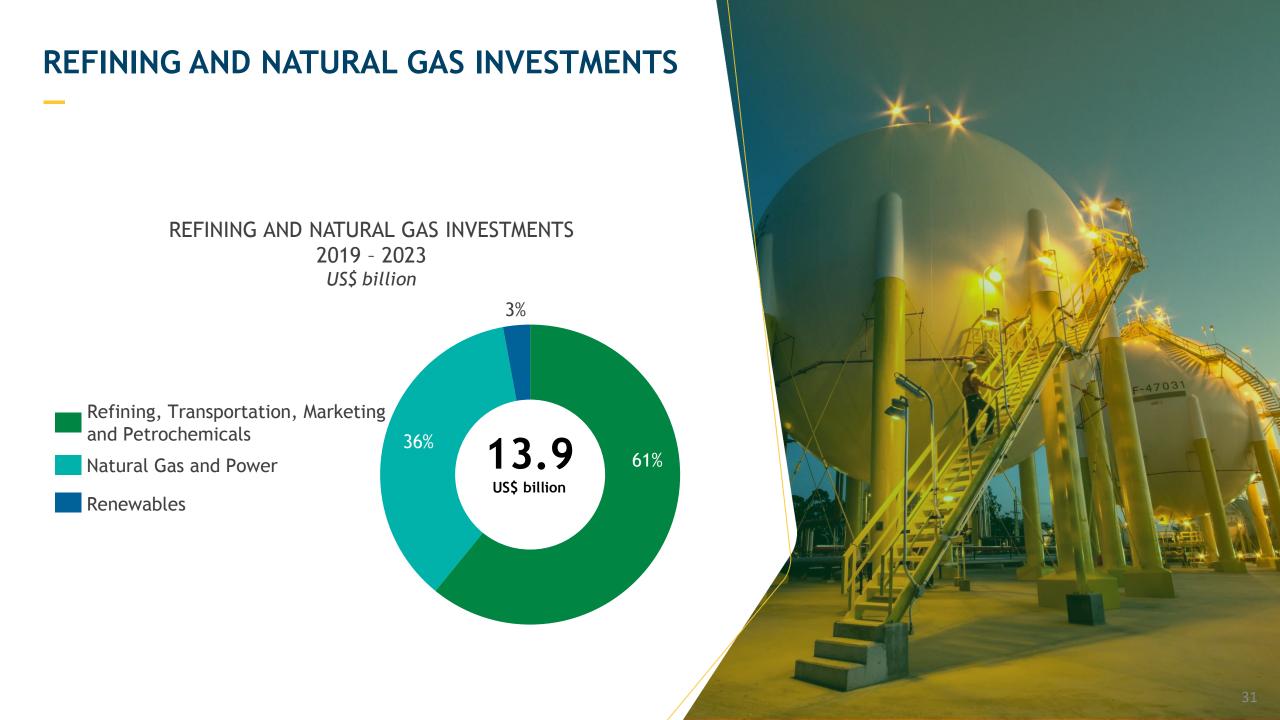
MAIN E&P PROJECTS



OBS: CAPEX 2019-2023 refers to Petrobras working interest

To be contracted

REFINING, NATURAL GAS AND RENEWABLE



REPOSITIONING IN REFINING

PRIVILEGED CONDITIONS FOR THE REFINING INDUSTRY IN BRAZIL



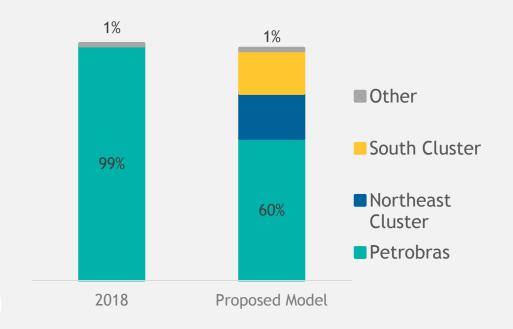


Seventh largest consumer of oil products in the world

Upward trend, as opposed to more mature markets

2.3 MM bpd in 2017 +1.5% per year by 2023

REFINING CAPACITY* IN BRAZIL



*Comperj refinery under feasibility study, in partnership with CNPC

RNEST + 160 thousand bpd

TREATMENT + 98 thousand bpd

MAIN REFINING PROJECTS

US\$1.3 billion investment

RNEST

UNIT 1 - Conclusion of the atmospheric emission abatement unit (SNOX) and Revamp

UNIT 2 - Conclusion of the new unit

- INCREASED TREATMENT CAPACITY

Projects meet the Diesel S-10 market

MAIN NATURAL GAS PROJECTS

US\$3.7 billion investment



UTG SERGIPE

Facilitate offloading and processing of the gas produced in the deepwater fields of Sergipe/Alagoas

ROUTE 3

UPGN, Pipeline Route 3 and North Ducts to increase offloading and processing capacity for pre-salt gas

ROUTE1

Adapt UTGCA Adaptation to process pre-salt gas

DEVELOP A POSITION ON THE GLOBAL NATURAL GAS MARKET



- PARTICIPATION IN *TRADING SPOT* AND SHORT-TERM
- INCREASE IN THE OPTIMIZATION/*TRADING* ACTIVITY OF THE PRODUCT





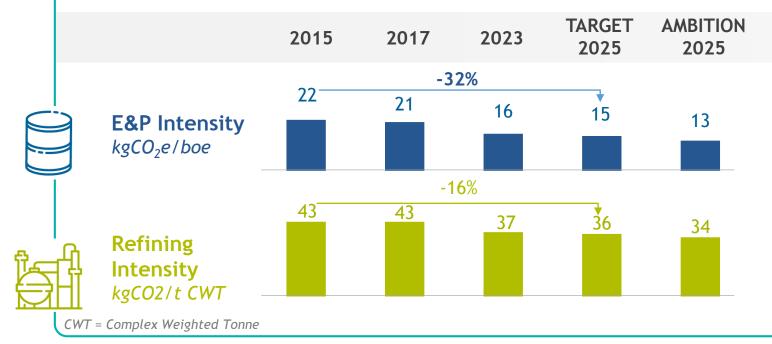
MAIN RENEWABLE ENERGY PROJECTS

- Participation in solar energy auctions
- Gradual entry in the distributed solar generation market
- Offshore Wind Power projects for the next decade
- BioQAV production and GreenDiesel in plants integrated to refineries
- Partnerships with Total and Equinor in progress

PETROBRAS TARGETS AND AMBITIONS FOR EMISSIONS

OUR TARGETS

Despite increased production, we commit to ZERO growth of absolute operating emissions*





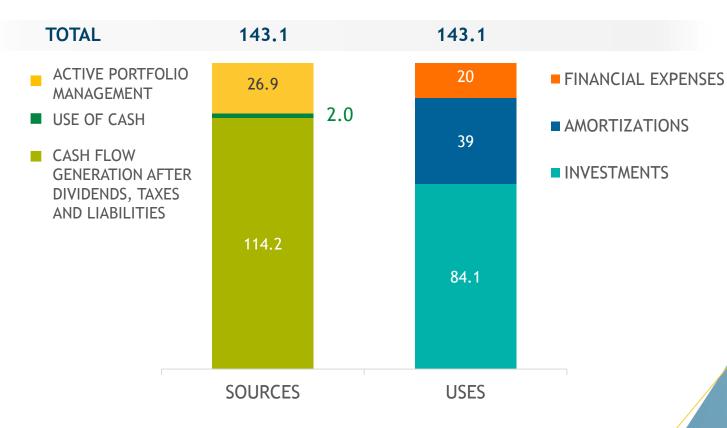
Prospect of 8% reduction of emissions in the value chain ** ** Scope 1, 2 e 3

* 7ero growth in 2025 based on 2015 = absolute emissions of 78 million tons CO2e



SOURCES AND USES 2019 - 2023

US\$ billion



PARTNERSHIPS AND DIVESTIMENTS

Divestments aligned to portfolio management

USE OF CASH

No need for new net funding in 2019-2023

PARTNERSHIPS AND DIVESTMENTS

ON HOLD

- TAG
- REFINING PARTNERSHIPS
- UFN-III
- ARAUCÁRIA
 NITROGENADOS

TEASER AND NON-BINDING PHASE

- ONSHORE FIELDS
 (LAGOA PARDA)
- BSBIOS
- SHALOW WATER
 FIELDS (RN)

BINDING PHASE

- BAÚNA FIELD
- TARTARUGA VERDE FIELD AND MODULE 3 OF ESPADARTE (50%)
- SERGIPE ALAGOAS DEEP WATERS
- PASADENA REFINERY

- SHALOW WATER FIELDS (*RJ*, *SP*, *CE E SE*)
- ONSHORE FIELDS
- PIRANEMA AND PIRANEMA SUL (SE) FIELDS
- MAROMBA FIELDS(RJ)

Braskem: Awaiting LyondellBasell's final offer to evaluate the exercise of tag along rights

RISKS TO OUR BUSINESS



	1
 Continuous monitoring of the main risks Liaison with regulatory bodies (ANP, IBAMA) Monitoring of margin and market share Prices that reflect international market conditions Hedging strategy Active portfolio management Active portfolio management Risk sharing Continuous of litigation 	 evaluation n risks Business continuity plan for critical assets Integrated asset inspection plan



CULTURAL TRANSFORMATION

People management driven by cultural transformation

- Increased focus on efficacy and value to the business
- Employee capacitation to meet new business challenges
- Merit base on recognition
- Stimulate autonomy, flexibility and quality in the work environment
- Strengthen the processes of attraction, rotation, development, retention e succession
- Incorporate the vision of digital transformation in the routine of the employee

CORE COMPENTENCIES MAPPED IN THE 2019-2023 BMP AND 2040 STRATEGIC PLAN

E&**P**

- Management of partnerships and production sharing contracts
- Active portfolio management
- Technological challenges
- Decommissioning of assets

DP&T

- Prospecting technological innovations
- Management of large projects
- Decommissioning of wells and submarine systems

RGN

- Expansion of trading activities
- Active portfolio management
- New business development
- Development of competencies to the global gas Market

CORPORATE AREAS

- Culture of services
- Care of people
- Development of leaders and specialists
- Relationship with stakeholders

TRANSVERSAL CORE COMPETENCIES

- Leadership and management
- Technology and digital transformation
- Development of international operation
- Negotiation

CONTRIBUTION TO INVESTORS

CAPITAL DISCIPLINE

- Profitability target \rightarrow ROCE
- Efficient allocation of investments
- Approval of projects with worst-case scenarios
- Optimum leverage $\rightarrow 25\%$
- Maintain shareholder remuneration policy.
 Eventual change in the distribution, considering the reduction of debt indicators and new investment opportunities





CONTRIBUTION TO SOCIETY

- *R*\$600 billion in federal, state and municipal taxes
- R\$13 billion in R&D investments, half of this amount in Brazilian universities
- R\$ 6 billion in social and environmental projects throughout the country
- Creation of approximately 450 thousand jobs in the country



The challenge is figuring out **today** what will matter to Petrobras **tomorrow** and prepare the company for the **future** that is developing **now**