

PETP BASDAY 2020

December 1st, 2020

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Cautionary statement for US investors

We present certain data in this presentation, such as oil and gas resources, that we are not permitted to present in documents filed with the United States Securities and Exchange Commission (SEC) under new Subpart 1200 to Regulation S-K because such terms do not qualify as proved, probable or possible reserves under Rule 4-10(a) of Regulation S-X



PETROBRAS DAY

"The best energy company in shareholder value creation, with a focus on oil and gas, with safety and respect for people and the environment"



Strategic pillars support our transformational agenda

CULTURAL TRANSFORMATION



Maximization of return on capital employed

- Portfolio management, natural owner
- Discipline in capital allocation
- Value over volume



Reduction of cost of capital

- Deleveraging path
- Transparency and liability management



Relentless search for low costs

 Resilience to lowprice scenarios



Meritocracy

- Value Culture
- Merit-based variable compensation program
- EVA®



Safety, health, respect for people and the environment

- Transparent communication
- Safety culture
- Decarbonization and renewable fuels



Management Model





Courage, transparency and integrity



Accountability



Broad and efficient communication



Meritocracy



Strategic consistency



Trust



Agility, efficiency and data driven decisions



Succession planning and talent density

Employees' and company's health is our priority



Fight against COVID

- Home office, massive testing, tracking and quarantining
- Special care for boarding
- Adjustments to operational routines
- Wide distribution of personal protection equipment
- Continuous risk assessment
- Cooperation with society



Financial resiliency

- CAPEX reduction in 2020
- Disbursement of Revolving Credit Lines
- Postponement of bonuses and dividends
- Expense reduction and postponement
- Working capital optimization
- Hibernation of shallow waters platforms

COVID-19 + Global recession

Uncertainties

Fast response

+
Strategy
acceleration

Solid performance in 2020

Running the ship through rough waters

7.5 billion

gross debt reduction (9M20)

US\$

16.4 billion

free cash flow (9M20)

US\$

1 billion

and more than 50 assets on sale

Production growth

Oil and gas production grew 9%, with a 32% increase in the pre-salt layer

Export records

Oil and fuel oil with low sulfur content

Cleaner and higher value-added fuels

Record production and sale of low-sulfur S-10 diesel

New gasoline with higher octane

Improved risk perception

10-year bonds with the lowest yield in our history

Targets 2021

AMBITION: zero fatalities and zero leakage

Spilled volume² GHG Intensity¹ **Gross debt** TRI³ **ΔEVA**® E&P 17 kgCO2e/boe **US\$ 67** US\$ 1.6 120 m³ < 0.7 billion billion Alert limit Refining 40 kgCO2e/CWT

¹ Intensity of Greenhouse Gases Effect emissions

² VAZO: Spilled volume of oil and oil products

³ Total Recordable Injuries



Governance and management quality



- Emissions intensity* as a factor in the variable remuneration of all employees
- We reached level 4 in carbon management quality in the Transition Pathway Initiative (TPI)



Institutional Relationship and **Sustainability** Office



Climate Change Executive Management

Commitment to climate and affordable energy



Transparency: carbon quantified in the critical processes



Resilience of position in fossils in view of low carbon transition



Strengthening of skills to create value in low carbon



Double resilience

Economic

Low breakeven (< US\$ 35/bbl)



Environmental

Low carbon

Technology and innovation in our core business



Innovations in operations

Hi-Sep, CCUS, closed flare, energy efficiency and water reuse and waste treatment



BioRefining

Renewable diesel, BioQAV, bioproducts and lubricants



Competencies for the future

R&D in modern renewables, petrochemical and low carbon products and compensatory projects

CAPEX 2021-25: US\$ 1 billion*

* CAPEX for environmental commitments

Our 10 sustainability commitments



1. 25% reduction in absolute operating emissions by 2030

- 2. Zero routine flaring by 2030¹
- 3. 40MM ton CO₂ reinjection by 2025 in CCUS² projects
- 4. 32% reduction in carbon intensity in the upstream segment by 2025 (15 kgCO₂e/boe, maintained until 2030)
- 5. 40% reduction in methane emission intensity in the upstream segment by 2025
- 6. 16% reduction in carbon intensity in the refining segment by 2025, expanding to 30% by 2030 (30 kgCO₂e/CWT)



7. 50% reduction in freshwater capture in our operations by 2030



8. Zero increase in residues generation by 2025

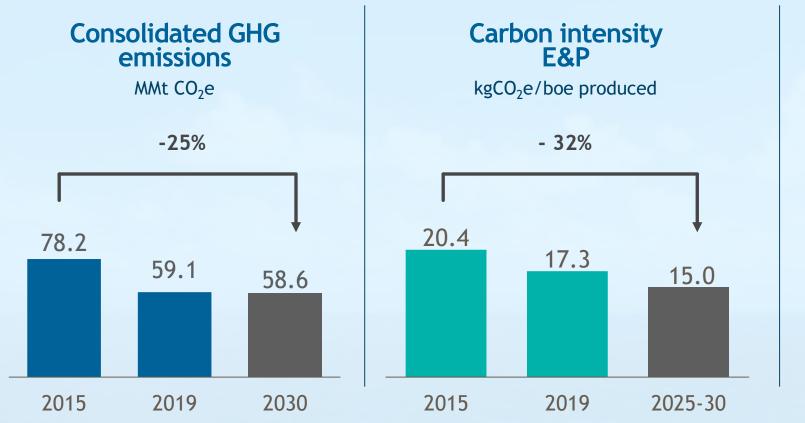


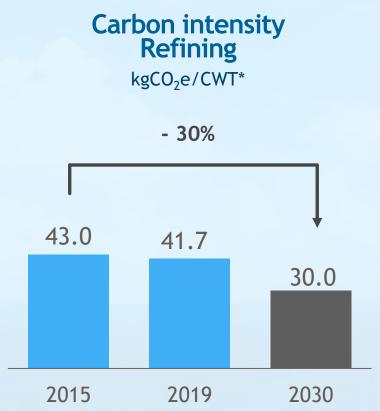
9. 100% of Petrobras facilities with a biodiversity action plan by 2025



10. Investments in socioenvironmental projects, human rights programs and community relationship

Our production is in the first quartile in carbon intensity in the offshore O&G industry





^{*} A refinery's CWT (Complexity Weighted Tonnes) considers the CO₂ emission potential, equivalent to distillation, for each process unit.

Five commitments in social responsibility





Early Childhood Initiative

- 1. Human Rights training program for 100% of employees
- 2. Actions to promote diversity, providing an inclusive environment
- Human Rights Due Diligence in 100% of operations
- 4. Socioeconomic diagnosis of communities
- 5. Measurement and disclosure of the social return of at least 50% of the socioenvironmental projects

Governance is our priority





Main developments

- Code of Ethical Conduct
- Guide to Ethical Conduct for Suppliers
- Return to the Partnering Against Corruption Initiative (PACI) of the World Economic Forum



Our commitments

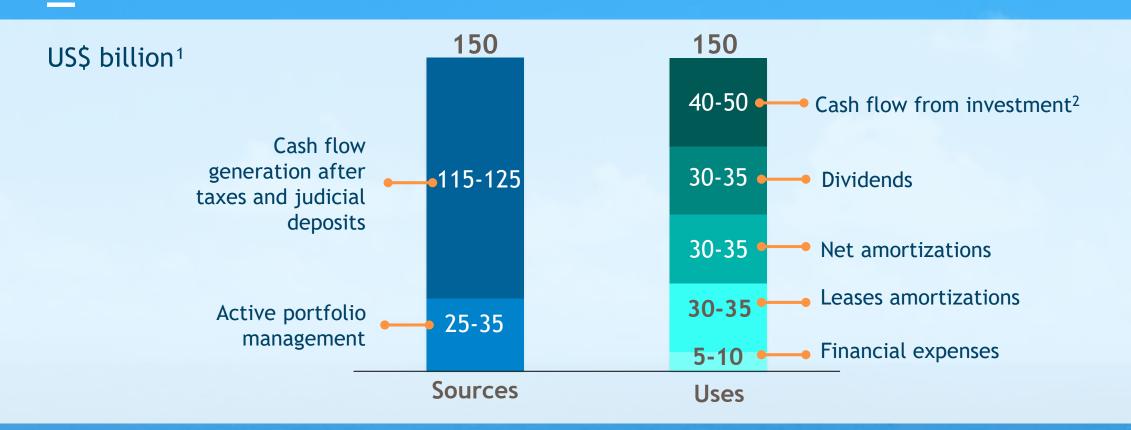
- Governance model that allows the balance between efficiency and control
- Integrity and transparency,
 zero tolerance to fraud and
 corruption



Finance strategies



Strong expected free cash flow generation: front and center for capital management



Projects are NPV positive with *Brent* @ US\$ 35/bbl

¹ Considers Brent @ US\$ 45/bbl in 2021-22 and US\$ 50 until 2025 and long run. Real FX Rate 2021-2025: R\$ 5.50, R\$ 4.69, R\$ 4.46, R\$ 4.28 and R\$ 4.07 ² Excludes leases classified as total CAPEX.

Divestments to reduce debt and invest in world-class assets

2021-2025 period



E&P

- 209 onshore and shalow water assets in Brazil (22 assets in 2020)
- Assets in other countries: Argentina, Bolivia, Colombia and USA
- Marlim cluster (50%)
- Albacora / Albacora Leste
- Frade



Downstream

- REFAP
- Braskem
- RNEST
- Colombia
- REPAR
- PBIO
- RLAM
- BSBios
- LUBNOR
 BR
- REGAP
- REMAN
- SIX

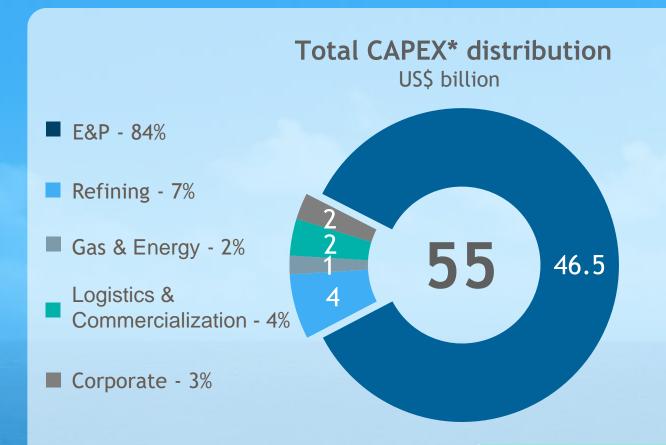


Gas and Power

- NTS (10%), TBG, GTB e **TSB**
- Gas pipelines (routes)
- ANSA
- GASPETRO
- Thermal power plants
- UFN-III

Investing less with a higher return

CAPEX 2021-2025

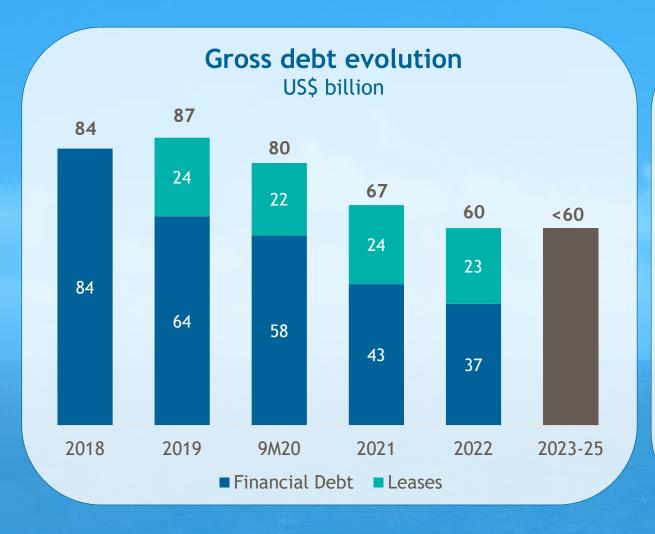


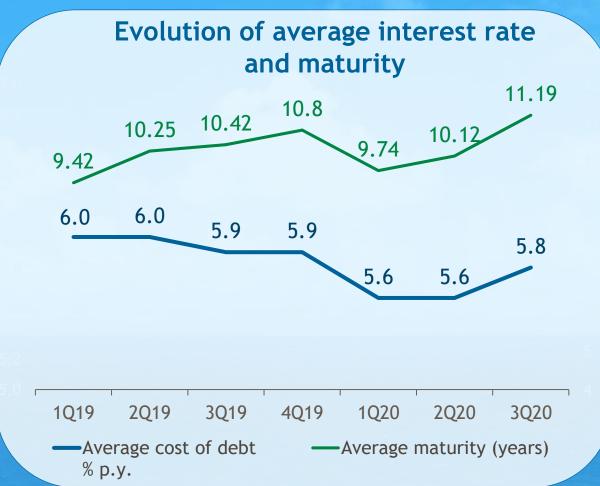


Growth CAPEX: 69%

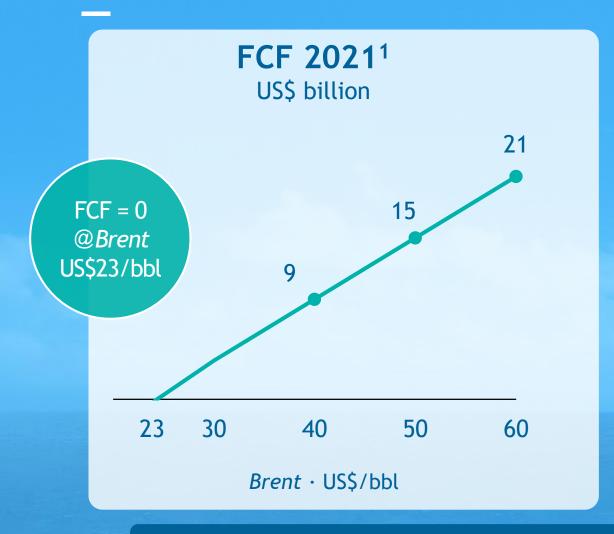
^{* ~ 50%} of CAPEX in Dollars

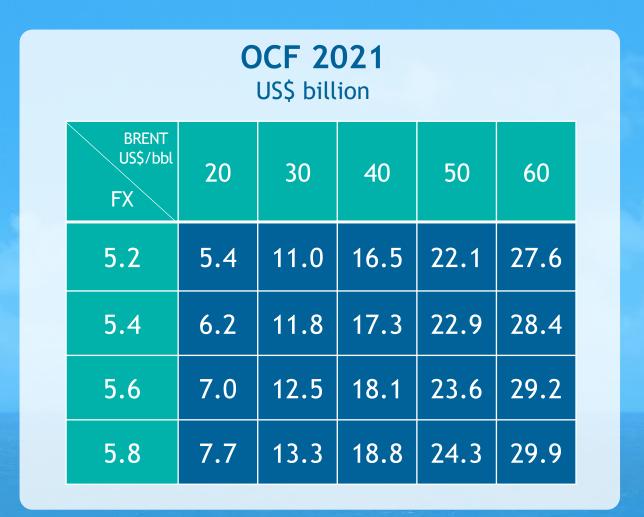
Deleveraging to generate value





Cash flow resilient to low oil prices





Cash flow neutral in 2021 @ Brent US\$ 28/bbl²

¹ FCF = operating cash flow - cash flow from investments/ FX rate of US\$ 5.5/BRL

² Brent to stabilize gross debt, assuming minimum cash level of US\$ 5.5 billion, without considering divestments

Procurement - strategic drivers

 Guide to ethical conduct for suppliers

Alignment with ESG practices

Compliance

Working capital reduction

Mais Valor Program

Standardization and simplification

Interaction with suppliers



 $\text{EVA} \, \mathbb{R}$

Alignment of incentives

- High performance incentivebonus
- Best Suppliers Awards



Volume sinergy

Value generation

- Costs reduction
- Optimization of procurement schedules
- Procurement planning

Scope integration and interface reduction

Gains of scale



E&P strategies

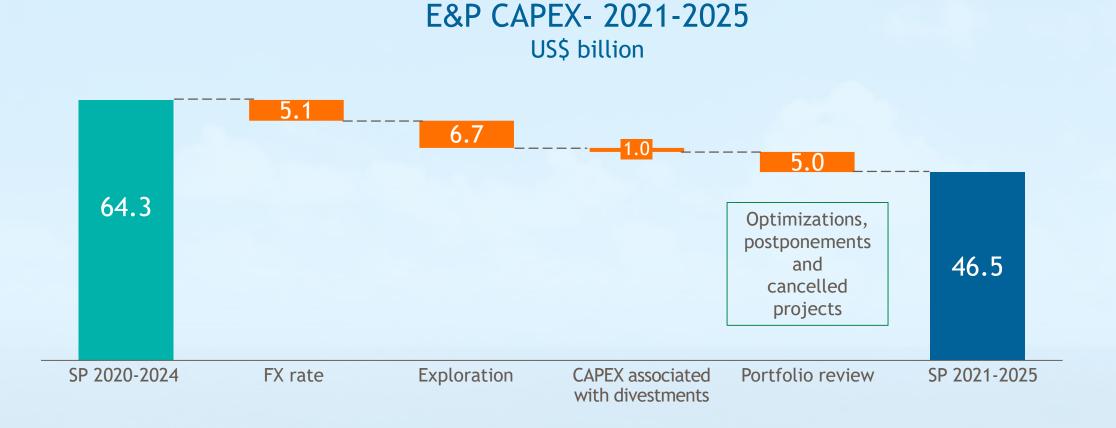


Maximize portfolio value, focusing on deep and ultra-deep waters



Grow sustained by world-class oil and gas assets in deep and ultra-deep waters

5-year CAPEX revision to maximize value



Focus on world-class assets

Focus on value maximization with higher concentration in pre-salt and divestments



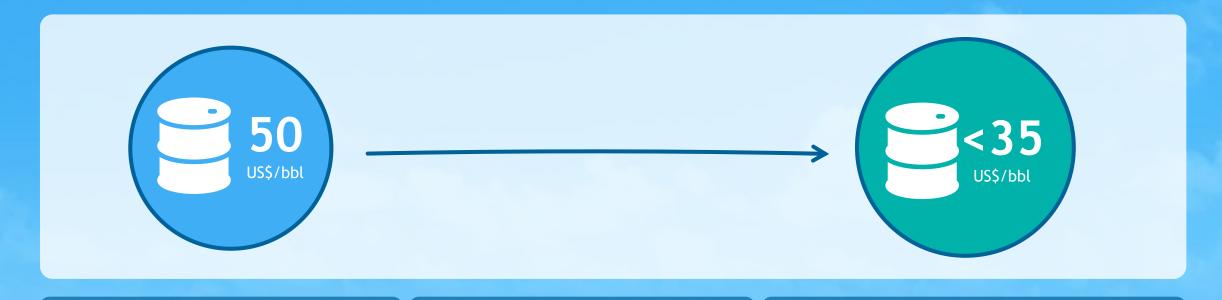
* +/- 4% ** Post-divestments

New projects for 2021 impacted by COVID-19



^{*} Additional processing capacity of Buzios' platforms and beggining of co-participation agreement

E&P portfolio resilient to Brent prices of US\$ 35/bbl





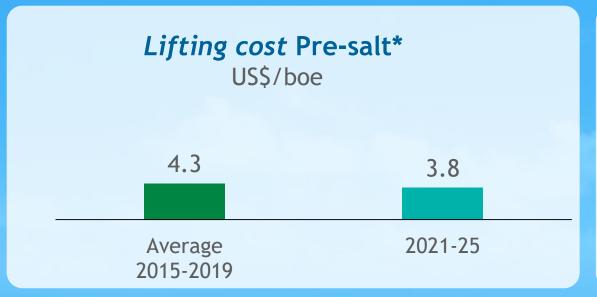


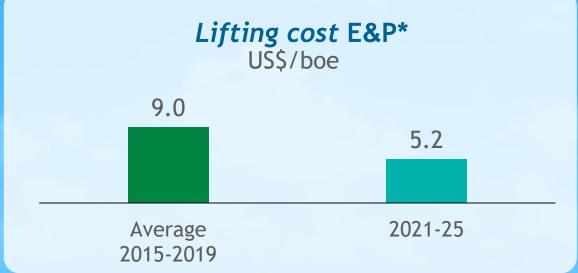
Projects revision



Technology, innovation and digital transformation

Low breakeven and lifting cost reinforce our competitiveness





Prospective breakeven US\$/boe

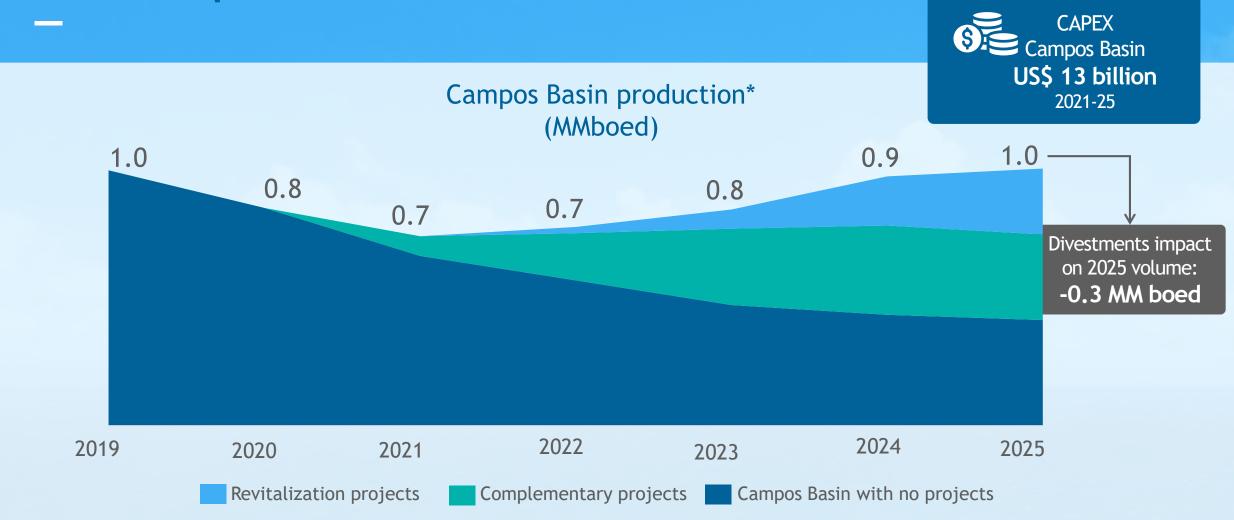
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Prospective breakeven
US\$/boe

20

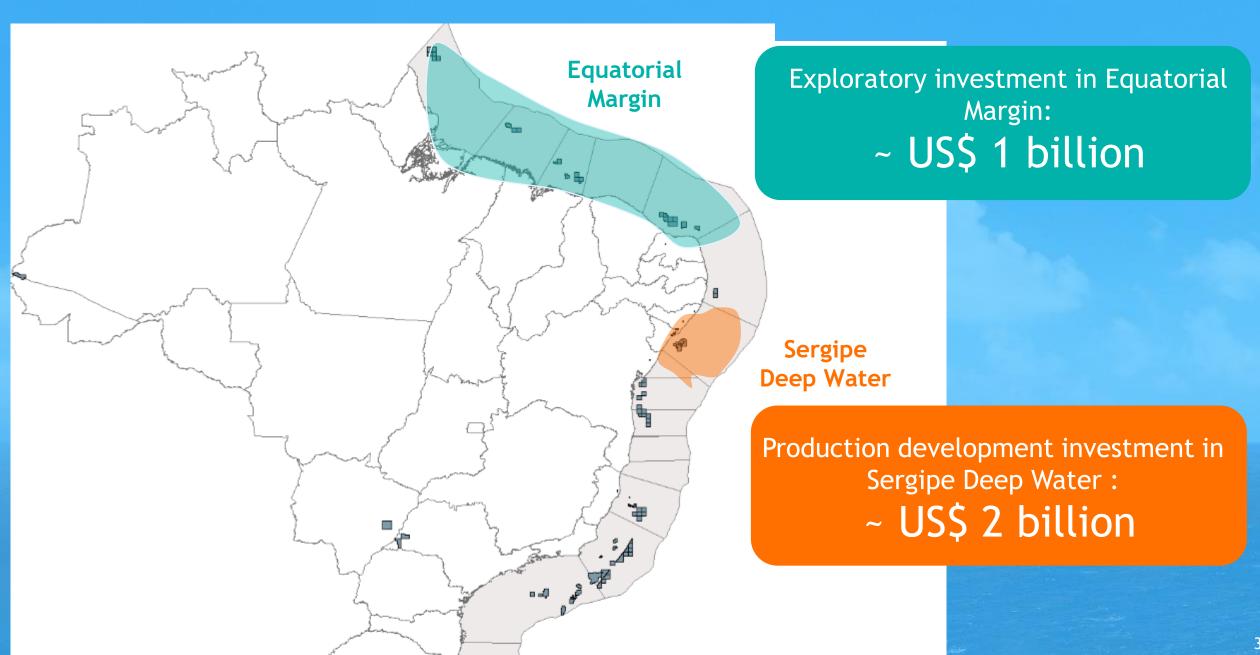
^{*} Without leasing cost, without government take

Campos Basin: Focus on world-class assets in deep and ultra-deep waters

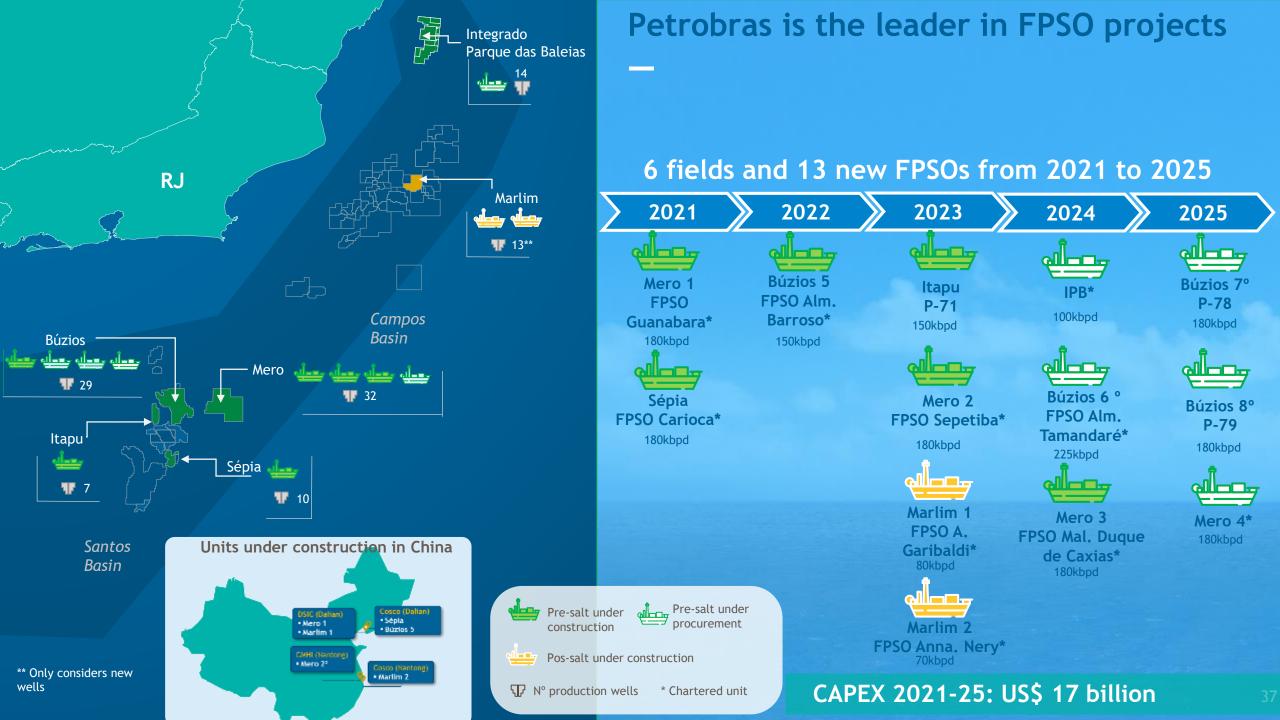


^{*} Does not consider divestment

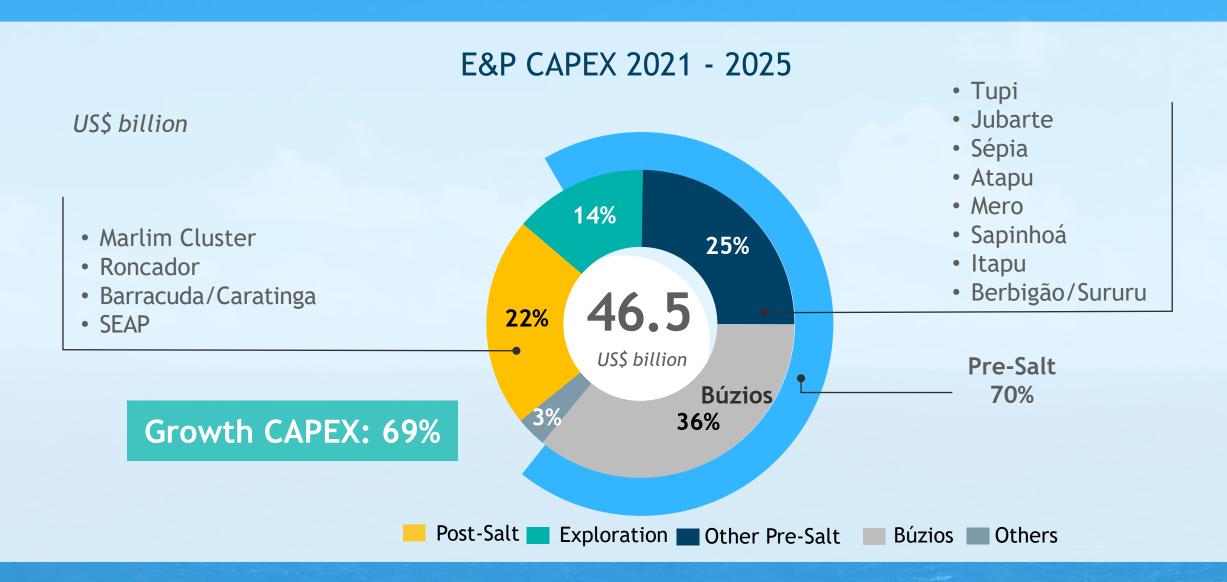
New investments outside Southeast basins





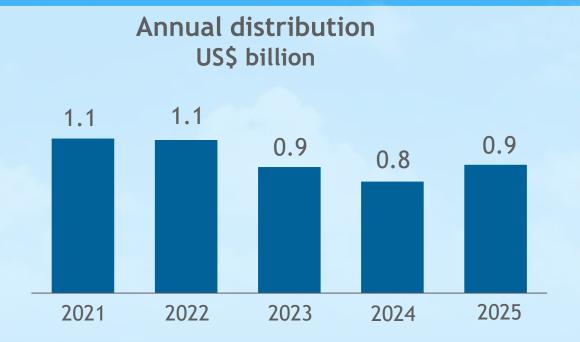


E&P investments focusing on Pre-Salt



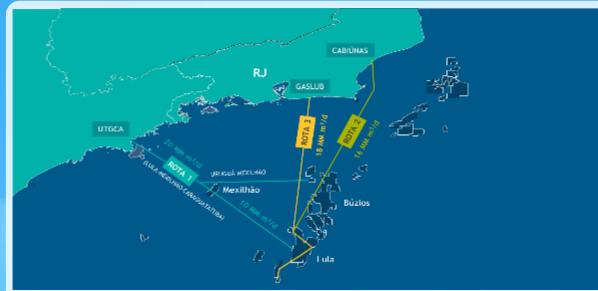
Decommissioning of wells, lines and platforms





18 units and 1,000 km of risers and flowlines to be decommissioned

Refining, Gas & Energy and Logistics Projects







Gas processing plant Route 3

Pipelines plan - São Paulo

Route 3

- Completion of 83%
 - ✓ Subsea pipelines 100% completed
 - Natural gas processing unit (UPGN) and Utilities

Refining - Diesel S-10

 Adaptation in Reduc and Revap and a new unit at Replan

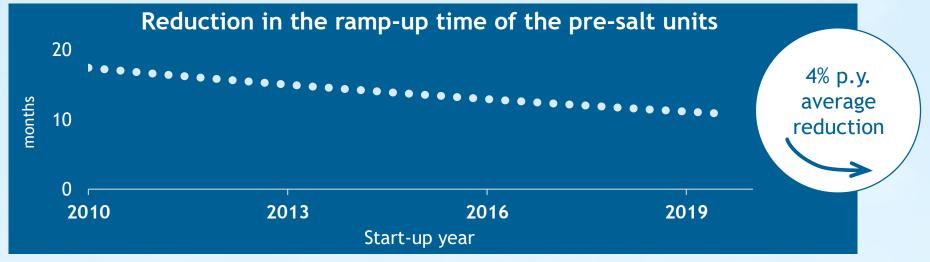
Logistics

Optimization of oil and oil products pipelines in São Paulo (Pró-Dutos)

CAPEX 2021-25: US\$ 0.95 billion

Evolution in FPSO implementation





Lessons learned

- Excess of interfaces
- Unsolid suppliers
- Projects maturity
- Consortium composition (leased units)

Ongoing initiatives

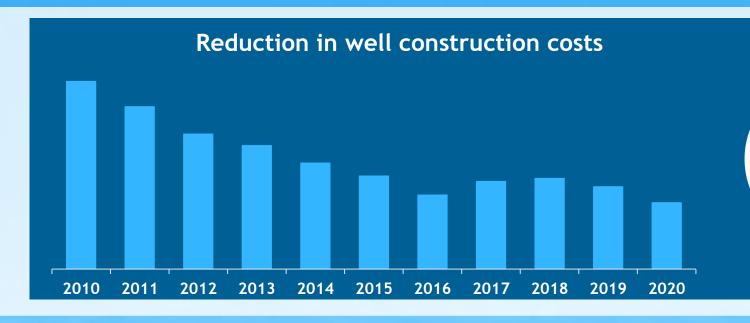
- Interfaces reduction
- Qualified suppliers
- Alignment of interest
- Standardization
- Charter companies (leased units)

Future view

added products

- Accelerate implementation
- Greater reliability
- Lower Capex
- Higher operational efficiency
- Lower emissions

Evolution in wells for offshore E&P projects



7% p.y. average reduction

Benefits captured

- High performance rigs
- New well technologies
- New well design
- Enhancement in intelligent completion

Ongoing initiatives





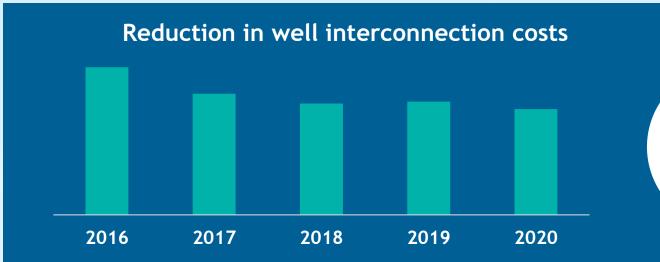
PAP 30

- Optimization and innovation in Pre-Salt projects
- Post-salt well design simplification
- Decommissioning optimization

Future view

- Higher well reliability
- Rigs automation
- Electric completion
- Self abandonment wells

Evolution of Subsea Systems for E&P Projects





Benefits captured

- Risers configurations
- Standardization
- Subsea layout optimization
- Larger diameter pipelines

Ongoing initiatives

- Subsea design speed-up
- Enlargement of EPCI SURF*
- SCC-CO₂ resistant flexible lines qualification

Future view

- Ultra-deep water qualification and standardization
- Diverless operations
- Hybrid flexible lines
- Sinergy between subsea processing and topside

HISEP®: innovation to enable the development of fields with a high gas-oil ratio and high CO₂ content

HISEP® - Subsea High Pressure Separation System

Removes and reinjects gas with high CO_2 content in the seabed to debottleneck the topside gas processing plants and increase the field recovery fator

Main advantages

- Reduction of CAPEX, OPEX and FPSO lead time
- Simplification of FPSO process plant with lower emissions
- Maximization and acceleration of production (recovery factor)





Refining strategies





Assets near to the largest oil supply and the largest consumer market

More efficient processes and new environmentally-friendly products with renewable content

Refining portfolio: smaller with higher value



Focus on premium market, near to consumers, oil supply and logistics

Current

•

Refineries

- REGAP
- RNEST RPBC
- REPAR
 REDUC
- RLAM
 RECAP
- LUBNOR REPLAN
- SIXREVAP
- REMAN

REFAP

Capacity 2.2 MMbpd

Other assets

- Liquigas
- Braskem
- BR Distribuidora
- PBIO

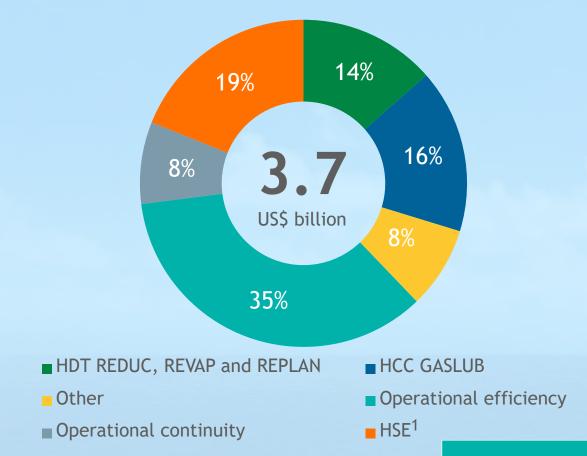
2025

- RPBC
- REDUC
- RECAP
- REPLAN
- REVAP

Capacity
1.15 MMbpd

No participation

Refining Capex



Main Projects

- 3 HDT projects for higher production of Diesel
 S-10 and HCC from Polo Itaboraí to produce
 more advanced lubricants
- Increased operational efficiency and energy efficiency
- HSE actions including reducing emissions and increasing water reuse

Growth CAPEX: 34%

¹ Carbon mitigation projects and water reuse

BioRefino 2030





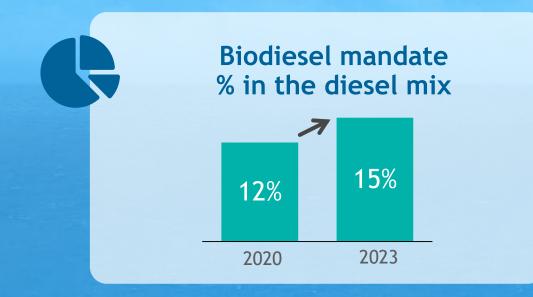
Balance between value creation and environmental sustainability



Technological and engineering challenges surpassed

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Regulatory challenge: recognition of **renewable diesel** in the **biodiesel** mandate

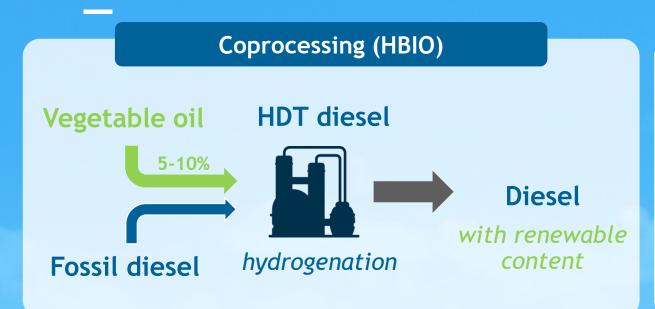


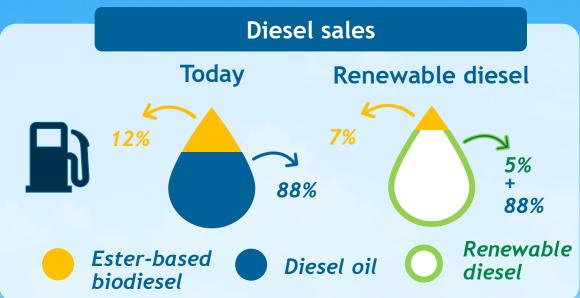


Renewable diesel compared to biodiesel

15% reduction in GHG emissions

Renewable diesel - low carbon and focus on consumer





Main benefits*:

- Reduction of GHG emmissions
- Better combustion quality and performance
- Higher stability to oxidation and lower water absortion

- Can be added in any proportion to high performance diesel
- Low contaminant levels

Gas & Energy Strategies

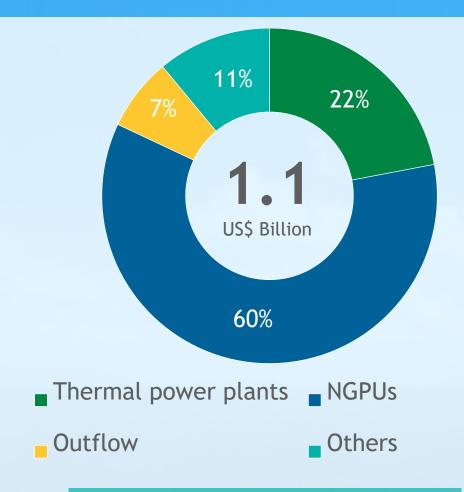


Higher value in natural gas marketing and sales



Optimization of the thermoelectric portfolio focusing on value generation for our natural gas

Gas & Energy CAPEX



Growth CAPEX: 53%

Main projects

- Construction of Itaboraí natural gas treatment unit
- Upgrades in natural gas turbines in thermal power plants
- Modernization of the control and dispatch system in thermal power plants

Active portfolio management in Gas & Energy



Regasification **Terminals**

Natural Gas

Processing Units

Current

- TRBGB: 20 MMm³/d
- TRBA: 20 MMm³/d (being leased)
- PECÉM: 7 MMm³/d

Capacity

2025

- TRBGB: increased to $30 \, MMm^3/d$
- TRBA: 20 MMm³/d

Capacity 50 MMm³/d

47 MMm³/d

Current

• TECAB, UTGCA, UTGC, UTGSul

Capacity 66 MMm³/d

2025

• +UTGITB (2022): 21 MM m³/d

Capacity 87 MMm³/d



Transportation

Current

• NTS, TBG, GTB, TSB

2025

 No participation in **Transportation**



Distribution

Current

 Completion of divestment by end of 2021

2025

 No participation in Distribution



Thermal Power Plants

Current

- 17 owned plants
- 13 participations

Capacity 6.6 GWmed

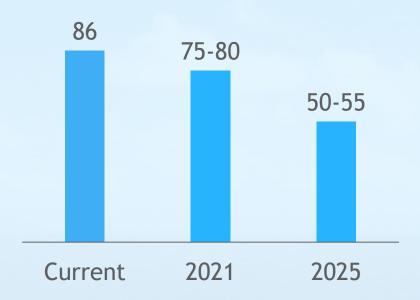
2025

10 owned plants

Capacity 4.3 GWmed

Gás+ Program: Petrobras remains a relevant player even after the opening of the market

Petrobras natural gas supply market share (%)



G+ Actions

- New commercialization model and product segmentation
- Gas processing services in our units
- Digital contracts and sales through automated platforms

Expected results G+

 Greater satisfaction and loyalty of Petrobras clients



Our Marketing, Sales & Logistics ambition



Be the first choice of our clients, by offering sustainable products through efficient trading and logistics solutions

Maximization of value through marketing, sales, logistics and improved inventory management practices



Maximize value through Marketing & Sales



Logistics solutions for Sales and E&P



Improved inventory management practices



Crude oil

Diversify exports and intensify negotiations of oil to other refineries in Brazil



Fuel / bunker oil Keep our low sulfur bunker oil as a reference in the global market



Light and Middle Distillates
Competitive performance in the
domestic and international markets



Development of new, sustainable Products



Expand presence in fast growing markets



New operational model with Digital Transformation



Optimize asset utilization



Increase efficiency



Better integration with subsidiaries - Transpetro & PB-LOG



Act as a "conductor" of the inbound supply chain



Rationalize warehouse footprint - cut by half



Digitalize warehouses



Implement Discarded
Materials Center/ Scrap
Global Contracts

Promising future: advanced projects along with our Research Center

Additive manufacture



 3D printing of critical components for reduction of downtime, transportation and storage

loT and unmanned vehicles



 Forklifts, trucks, small aircrafts (UAV) and automated vessels with developments in AI and 4G/5G mobility

Digital ship



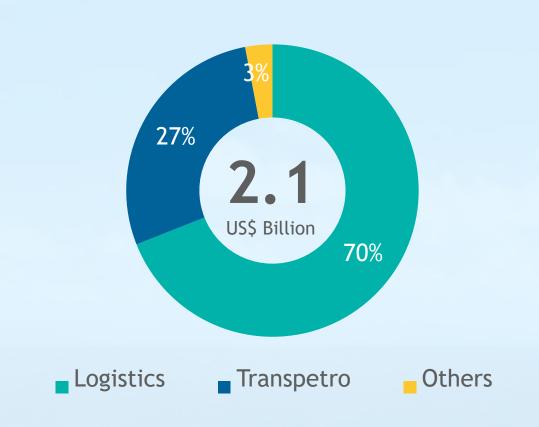
- Real-time Insights via GPS/IoT
- Automation with focus on operational and energy efficiency

New operational planning model



- Robust and resilient planning
- Anticipation of competitors' moves
- Real time information

Marketing, Sales & Logistics CAPEX



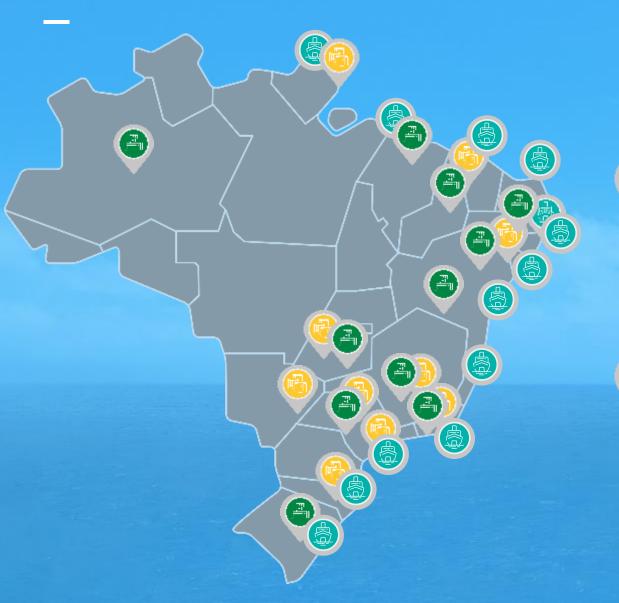
Main projects

- Pipeline and terminals maintenance
- Ship docking maintenance
- "Pró-Dutos" Pipeline Program, WTPs¹
- Santos Terminal Bid (Alemoa)
- Pipeline Master Plan São Paulo
- Pipeline replacement

Growth CAPEX: 22%

¹ Wastewater treatment plant 5

Active portfolio management: leaner and more efficient





Maritime Terminals

Southeast: 9 terminals

South: 5 terminals

Northeast: 7 terminals

North: 2 terminals

Southeast: 8 terminals

South: 1 terminal

Northeast: 1 terminal



Onshore Terminals

Southeast: 13 terminals

South: 3 terminals

Northeast: 3 terminals

Midwest: 2 terminals 2025

2025

Southeast: 13 terminals

Midwest: 2 terminals



Pipelines

Southeast:

9 pipelines 2 South:

58 pipelines Northeast:

18 pipelines North:

Midwest:

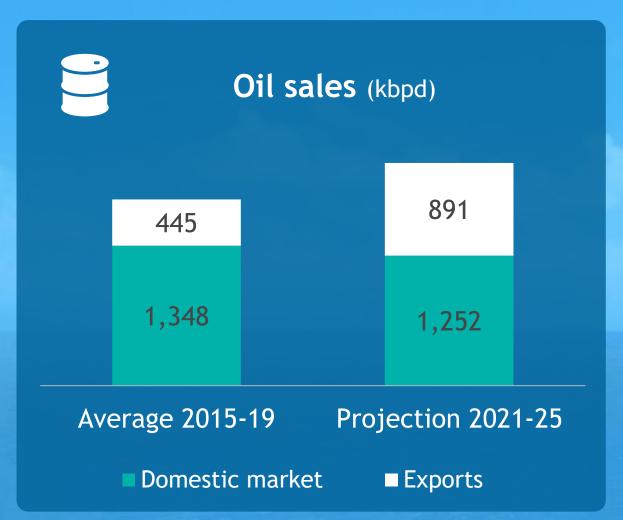
84 pipelines

6 pipelines

Southeast: 82 pipelines

6 pipelines Midwest:

Oil exports expansion - 2021-25



- Expansion of global client portfolio by developing new markets and increasing competitiveness
- Oil exported* to 18 countries and 41 refineries in 3 continents, totaling 214 million barrels (~700 thousand bpd)

*By the end of October 2020



Digital Transformation and Innovation Strategy



Process
Digitalization
and Automation



Al and Analitycs



Information security



Agile at Scale



Innovation Ecosystem



Augmented Reality



Technological Platforms Simplification

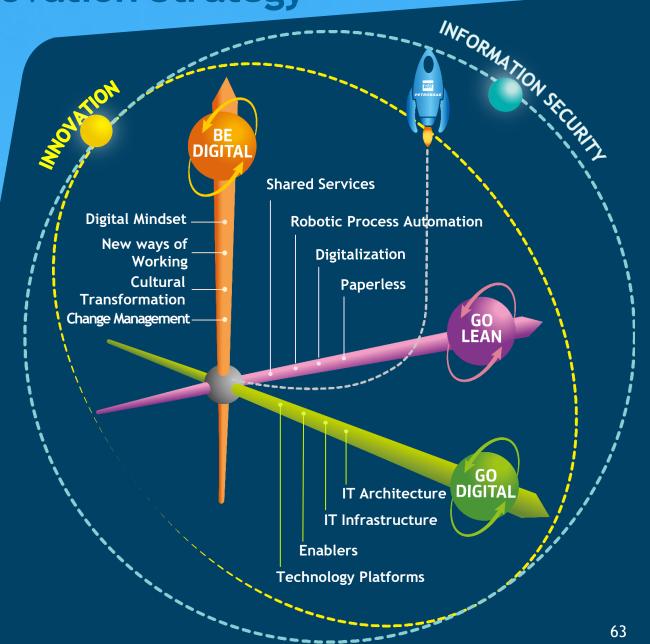


Connectivity



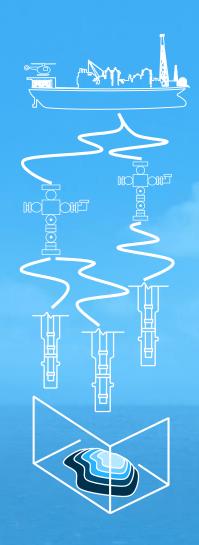
HPC (High-performance computing)

CAPEX 2021-25 US\$ 1.5 billion



Digital transformation and innovation - Upstream







Al and Analytics

- Predictive maintenance for preventing platform shutdown
- Machine learning for identifying analogues in reservoirs



Digital Twins

- Topside Integrity Management
- Digital Rocks



Pre-Salt production systems innovations

- Lower CO2 emissions and human risk exposure
- Robotization and subsea processing



Augmented reality

• 360° Immerse navigation asset inspection and maintenance

Integrated Data Platform High Performance Computing

Offshore Connectivity

Digital transformation and innovation - Downstream







Digital Twins

- Virtually built twin refineries
- Gains by 09/2020 US\$ 125mi Potencial: US\$173mi/year



- Online Reliability: Mobile device assistance for inspections, operations and safety
- and Automation Virtual reality applied to inspection and mantainance



Al and Analytics

- Predicting automatic shutdowns and failure diagnostics
- Integrated Gas & Energy data platform



Downstream Innovation

- Decarbonization and Biofuels technologies
- Renewable Diesel and BioJet Production Technologies

Downstream efficiency

BioRefining

Digitalization and Robotization

Digital transformation and innovation - Commercialization and Logistics







Al and **Analytics**

• Air, Sea and Land Operations performance analysis and optimization



- Smart Warehouse: Robotization, Digitalization and Automation
- **Paperless**



Augmented Reality and Al

Pipeline Protection

Monitoring, detection, location, tracking and repair



Integrated **Technological Platforms**

- S&OP Evolution
- CRM 360°

Competitive Market Intelligence

Supply Chain - IOT

Integrated Data Platform

Digital transformation and innovation - Corporate Areas







Digital Procurement



Digital Legal



Digital HR



Digital HSE and COVID response



Digital Finance



Digital Shared Services Center

Connected to Accelerate - Innovation Ecosystem

Startup Selection

(OUT) 2019/20 +500 engaged - 23 selected (IN) 93 engaged - 15 selected





Open Innovation Platform

Scientific Colaborative Network

120 in Brazil + 85 abroad

Competitive Partnerships

Challenge based selection







Corporate Innovation Lab Safety Innovation Lab **Smart Office**



Entrepreneurial Ecosystem Acceleration Program focused on Sustainability and Energy







CENPES "Lab of Labs"

Largest Research Center in Latin **America**

Open Data Platform



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